Summary: Experienced executive, economist, strategist, and entrepreneur. Successful leading for-profit and non-profit entities to targeted goals. Manager of significant organizational changes including formalizing human resources programs and collaboratively developing strategic action plans. Skilled developing and implementing programmatic activities with performance metrics. Proven economic thought leader for government, industry, academic professionals, media, national commodity Checkoff, and diverse audiences. Skilled providing insights from multiple data sources while referencing relationships so stakeholders have clear vision. Experienced communicator with boards and executive leaders, legislative testimony, technical audiences, stakeholder and general interest groups.

Highest Degree Attained: Ph.D. in Agricultural Economics • Kansas State University

Recent Professional Experience:

AgServe, LLC

CEO/Managing Member and Executive Economist

Funk Family Farm

Owner/Manager

Iowa Farm Bureau Federation

Director, Agriculture Analytics & Research – Senior Economist

Rabobank RaboResearch Food & Agribusiness – Rabo AgriFinance

Vice President, Senior Analyst, Grains & Oilseeds

<u>United Soybean Board – SmithBucklin</u>

Chief Economist and Domestic Opportunities Staff Lead

Kansas State University

Agriculture Policy Specialist, Department of Agricultural Economics

Administrator, Kansas Farm Management Association (KFMA) Program

Illinois Agricultural Association® (IAA) – Illinois Farm Bureau® (IFB)

Economic and Natural Resources Analyst

Selected Honors & Activities:

Appointed Member of Iowa Governor's Carbon Sequestration Task Force

Invited Member of State of Iowa Chief Economist Panel

Council on Food, Agricultural & Resource Economics (C-FARE)

Member – Blue Ribbon Expert Panel on Global Competitiveness and Profitability of Agriculture

Agricultural & Applied Economics Association

Finance Committee Member (2020 – Present)

AAEA Trust Committee Member (2017-2018)

Chair (2017-2018); Executive Committee Member (2004-2007) – Extension Section

Chair Membership Committee (2015-2016), Member (2013-2016)

Section Board Member – Agribusiness Economics and Management (2012-2015)

Executive Committee Member – Food and Agricultural Marketing Policy Section (2003-2005)

Reviewer – AAEA Annual Meeting Selected Papers

International Food and Agribusiness Management Review – Journal Reviewer

Cited or appearances on (samples): The Wall Street Journal; Financial Times; Forbes; Bloomberg; CNBC; Fox News

Highlighted Communications:

"How Changing Consumer Preferences are Interacting with Food Systems." Invited Panelist for Federal Reserve Bank of Chicago Virtual Conference. December 1, 2020.

Duffy, P.A. and S.M. Funk. "Farm Management: Recent Applications." In G. Cramer, et al., eds. *The Routledge Handbook of Agricultural Economics*. New York NY: Taylor & Francis.

"An Assessment of the State of the Agricultural Economy Due to Increased Energy Prices Associated with Hurricanes Katrina and Rita": Testimony to the U.S. House of Representatives, Committee on Agriculture, Subcommittee on General Farm Commodities and Risk Management. September 29, 2005.